

Telecom Statistics
March - May ' 2009

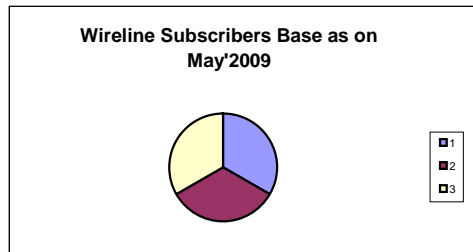
Subscribers Figures

- ▶ Wireline Segment reaches 37.66 millions by end of May' 2009
- ▶ 11.59 million Wireless Subscribers added in May' 2009
- ▶ Broadband Subscribers reach 6.40 millions by end of May' 2009
- ▶ Teledensity reaches 38.88 at the end of May' 2009

| | Mar'09 | April'09 | May' 09 |
|----------|--------|----------|---------|
| Wireline | 37.96 | 37.81 | 37.66 |
| Wireless | 391.76 | 403.66 | 415.25 |
| Total | 429.72 | 441.47 | 452.91 |

Source:TRAI

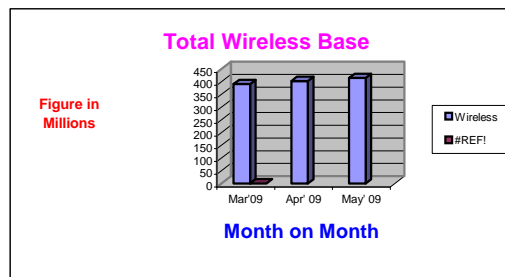
Fig.in millions



| | Mar'09 | Apr' 09 | May' 09 |
|----------|--------|---------|---------|
| Wireless | 391.76 | 403.66 | 415.25 |

Source AUSPI-COAI

Subs in Millions



| | Mar. ' 09 | Apr ' 09 | May ' 09 |
|------------|-----------|----------|----------|
| Broad Band | 6.22 | 6.28 | 6.4 |

Source:TRAI

Subscribers in Millions

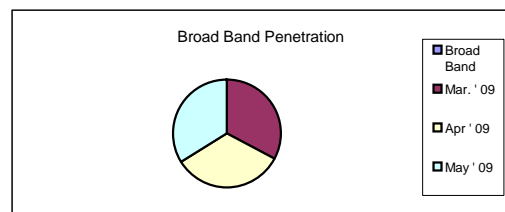


Table 1 Wireless Statistics
(Wireline excluding PSUs figures)

| (Subscribers figures as on 31st May ' 2009) | | | |
|--|---------------------------|--------------------|--------------------|
| Circle | UASL Wireless Subscribers | | TOTAL |
| | WLN | Wireless | |
| Circle A | 1,569,185 | 35,302,104 | 36871289 |
| Circle B | 1,081,627 | 38,799,421 | 39881048 |
| Circle C | 21,893 | 7,073,640 | 7,095,533 |
| Metro | 2,456,941 | 21,411,248 | 23,868,189 |
| All india | 5,129,646 | 102,586,413 | 107,716,059 |

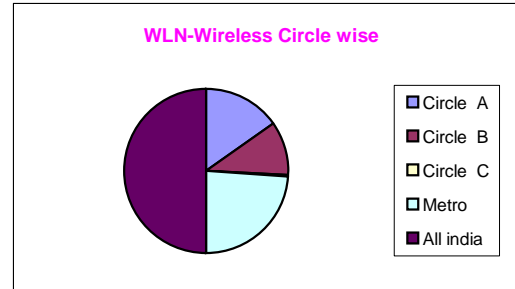


Table 2 Average Subscriber Outgo/per minute
(As on 31st March.' 09)

| Category | Wireless | | |
|------------------|---------------------------------------|---------------------------------------|---------------------------------------|
| | Prepaid | Post paid | Blended |
| | Rent+Call Revenue per outgoing minute | Rent+Call Revenue per outgoing minute | Rent+Call Revenue per outgoing minute |
| A CIRCLE | 0.80 | 0.73 | 0.78 |
| B CIRCLE | 0.72 | 0.69 | 0.72 |
| C CIRCLE | 0.71 | 0.75 | 0.71 |
| METRO | 0.86 | 0.86 | 0.86 |
| All India | 0.76 | 0.76 | 0.76 |

ARPU - Average Revenue Per User

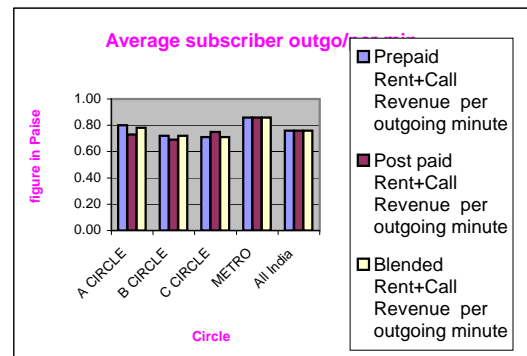
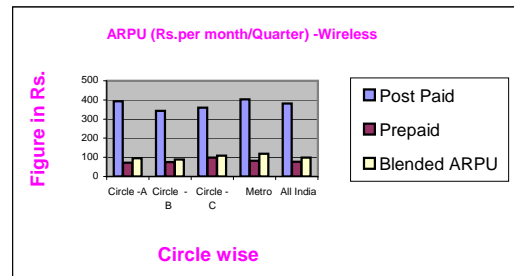


Table 3 ARPU(Rs.per month during the quarter)-Wireless
(As on 31st Mar. ' 2009)

| Circle | Post Paid | Prepaid | Blended ARPU |
|------------------|------------|-----------|--------------|
| Circle -A | 393 | 72 | 96 |
| Circle -B | 342 | 75 | 89 |
| Circle -C | 360 | 98 | 108 |
| Metro | 403 | 82 | 119 |
| All India | 381 | 77 | 99 |



Source: Telecom Performance TRAI March.2009

Table 4 Average Subscriber Outgo [Rental+Call charges] per Minute [Rs.Per Minute] for Wireless
As on 31st March ' 2009

| Category | Prepaid | Post paid | Blended |
|------------------|-------------------------|-------------------------|-------------------------|
| | Rental+call Revenue per | Rental+call Revenue per | Rental+call Revenue per |
| | Outgoing Minute | Outgoing Minute | Outgoing Minute |
| CategoryA | 0.78 | 0.57 | 0.63 |
| Category B | 0.66 | 0.47 | 0.51 |
| CategoryC | 0.59 | 0.42 | 0.44 |
| Metro | 0.85 | 0.54 | 0.64 |
| All india | 0.76 | 0.51 | 0.57 |

Table 5 Usage Pattern -Wireless
MoU & SMS (per Subscriber per month)

| Circle | Post Paid | | | Prepaid | | | | |
|------------------|------------|------------|------------|-----------|------------|------------|------------|-----------|
| | Outgoing | Incoming | Total | Ongoing | Outgoing | Incoming | Total | Ongoing |
| | MoU | MoU | Mou | SMS | MoU | MoU | MoU | SMS |
| Circle A | 511 | 357 | 867 | 13 | 108 | 151 | 259 | 11 |
| Circle B | 582 | 378 | 960 | 19 | 142 | 180 | 322 | 9 |
| Circle C | 724 | 398 | 1122 | 2 | 194 | 259 | 453 | 6 |
| Metro | 494 | 374 | 868 | 12 | 147 | 192 | 339 | 10 |
| All India | 532 | 370 | 902 | 14 | 135 | 178 | 314 | 10 |

MoU -Minutes of Usage SMS - Short Message System Short Message Service

Table 6 Composition of outgoing minutes of Usage
As on 31st March ' 2009

| Circle | Blended | | | Ongoing |
|------------------|------------|------------|------------|-----------|
| | Outgoing | Incoming | Total | SMS |
| | MoU | MoU | MoU | |
| Circle A | 139 | 166 | 305 | 11 |
| Circle B | 165 | 191 | 356 | 9 |
| Circle C | 213 | 264 | 477 | 5 |
| Metro | 188 | 213 | 402 | 10 |
| All India | 164 | 192 | 357 | 10 |

Blended - Usage of Post Paid+Prepaid

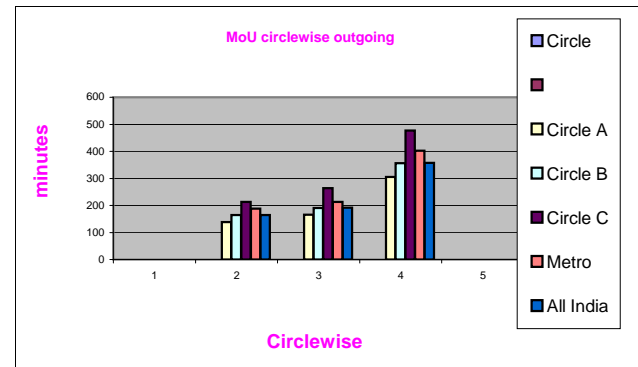


Table 7 As on 31st March ' 2009
Composition of outgoing per subscriber per month minute of usage base
On terminating network on Intra Circle & Inter circle

| Circle | Local (Intra Circle) | | To Own N/W | To | To Own N/W (Mob) |
|------------------|----------------------|------------|------------|--------------------|------------------|
| | To | To | | Mobile | |
| | Fixed | Mobile | (Mobile) | Inter Circle (NLD) | |
| Circle A | 5% | 95% | 48% | 95% | 66% |
| Circle B | 4% | 96% | 68% | 95% | 60% |
| Circle C | 2% | 98% | 63% | 96% | 59% |
| Metro | 5% | 95% | 67% | 95% | 43% |
| All India | 4% | 96% | 61% | 95% | 55% |

Source :Telecom performance indicators TRAI Mar.2009